

DIRECTORS  
DPIIT  
SERIES A  
TERM SHEET  
DUE DILIGENCE  
STARTUPS INDIA  
PRIVATE PLACEMENT  
CORPORATE COMPLIANCE  
CO-FOUNDERS' AGREEMENT

SERIES B  
INVESTMENT FUNDS  
VENTURE CAPITAL  
ANGEL INVESTORS  
INCUBATORS & ACCELERATORS  
TRANSACTIONS  
FUNDRAISING  
SHARES  
ESOP  
SEED ROUND  
ESOP POLICY

EQUITY  
ADVISORY STOCK  
FAMILY OFFICES  
DEBENTURES  
COMMERCIAL CONTRACTS

NDA  
SHARES  
SHIA



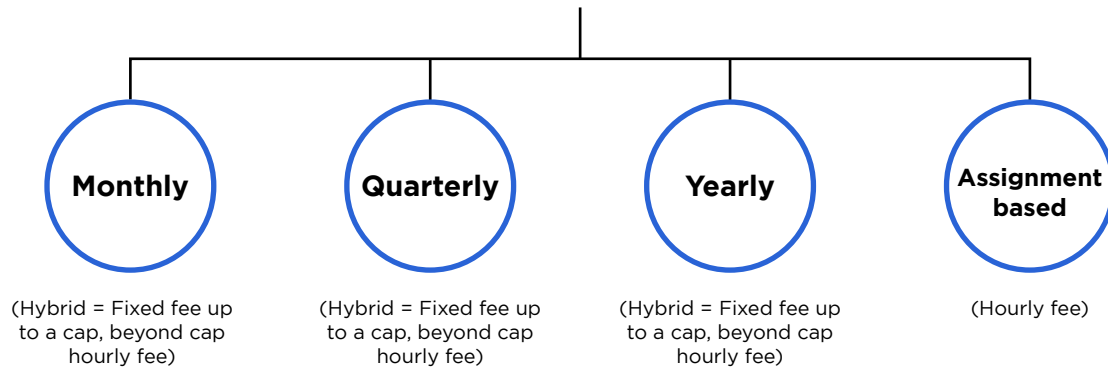
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The Startup Ecosystem's Inhouse Legal & Compliance Manager

**#StartRight\_RightNow**

# COMMERCIAL CONTRACTS

## Models of Legal Retainer\*



## | Exclusions

1. Any registration and filings
2. Any legal opinion
3. Any compliance matters (including labour related compliances)
4. Assistance with fundraising transactions
5. Trademark and tax related advice and assistance



\*The first three models could be capped or uncapped depending on the quantum of work

# TEAM



**Smita Reddy**  
Associate Partner



• **BW Legal Top 40 under 40**

Smita is an Associate Partner at LexStart Partners and comes with over a decade of experience in the general corporate advisory and transactional advisory space. At LexStart Partners, Smita heads the Commercial Contracts team, where she advises a large portfolio of clients from diverse sectors on matters ranging from contracts, term sheets, structuring, transactions, investments, and employee documentation. In her present role, Smita works closely work with businesses and business owners and believes in swift and efficient closure of deals.

Smita has advised extensively on matters relating to co-founders' agreements and separation/exits of co-founders, structuring of stock options to advisors, data protection and privacy including issues surrounding data collection, processing, protection and retention, in addition to the formulation of policies and best practices.

Prior to joining LexStart Partners, she worked as an Associate in the General Corporate Team at erst-while Amarchand & Mangaldas & Suresh A. Shroff where she was involved in structuring private equity deals and advising on foreign investments. She graduated at the top of her class from Gujarat National Law University, Gandhinagar.

# TEAM



**Ritu Bagaria**  
Senior Associate



**Shrutika Havare**  
Associate



**Prasheeti Raval**  
Associate



**Tara Sehgal**  
Associate



**Jashmin Mall**  
Associate



# CLIENTS REPRESENTED



# SECTORAL EXPERTISE

Cloud Services	Fintech	Technology	Ecommerce	FMCG
Edtech	Healthtech	Entertainment	Hospitality	Agritech



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